



Steven Ganfer heads Ganfer Shore Leeds & Zauderer's Real Estate Transactions and Cooperatives and Condominiums Practices.

Mr. Ganfer's roots in the New York real estate world run deep. Throughout his career, he has been engaged in every aspect of the acquisition, development, sale, and operation of real property. He has structured generations of transactions and their component documents, including construction contracts, offering plans, and commercial leases.

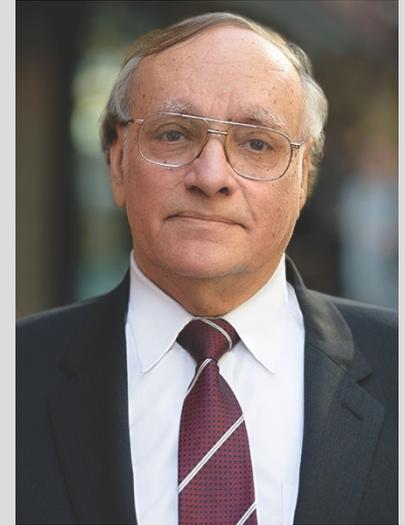
Mr. Ganfer is highly regarded for his real estate savvy and acumen. An engineer by training, he understands the factors involved in construction and the myriad issues that can affect real property development. He applies this insight and decades of experience to his representation of architects, engineers, and contractors in the development of commercial, multi-family, and multi-use buildings.

Mr. Ganfer also has prodigious experience counseling sponsors, cooperative and condominium boards, and tenant groups through the conversion process. On an ongoing basis, Mr. Ganfer counsels numerous cooperative and condominium boards on governance and business issues. He supports owners in developing low- and moderate-income housing through various New York housing programs.

Mr. Ganfer is sought out for his novel approaches to structuring transactions with complex terms and involving complicated, even controversial, development projects. With an engineer's analytical mind, he seeks to anticipate how the project might evolve during development and the issues that may face the property years in the future. He factors all of these possibilities into creative deal structures that provide for such contingencies.

Prior to co-founding Ganfer & Shore (now Ganfer Shore Leeds & Zauderer) with Steven Shore in 1979, Mr. Ganfer was a partner in the law firm of Laber & Ganfer, which focused on cooperative and condominium conversions and real estate transactions.

Before obtaining his law degree, Mr. Ganfer was an electrical engineer at Sperry Corporation.



## Practice Areas

- Real Estate Transactions
- Cooperatives and Condominiums

## Education

- St. John's University School of Law (J.D., 1973)
- City College of the City University of New York (BEE-1969)



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## Representative Transactions

- Represented condominium sponsors in the submission of offering plans to the New York State Attorney General
- Handled refinancing, acquisition and construction loan closings and other loan transactions
- Represented purchasers of unsold shares in the acquisition of unsold units
- Represented a school in the acquisition of expansion space
- Represented owners/developers in the acquisition and development of properties for the creation of low-income housing
- Prepared construction contracts for the development of multi-family housing
- Represented clients in connection with restaurant leases
- Prepared operating agreements and other agreements relating to the acquisition, construction and sale of real property

## Admissions

New York

## Membership

Member, New York State Bar Association, Real Property Section